

## **Introducing: MergeWare**

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We at J&J Technology Consulting are proud to announce **MergeWare** as our software product line for various software packages under development.

Because we understand how your business is challenged with managing multiple systems and technologies, we are working to help you bring each piece together to function effectively as one! **MergeWare** software suite provides you with solutions that will

bridge the gap between your systems and your workflow.

- **CRM (Client Relationship Management)** Manage client information with a simple to use interface. Maintain client/vendor history, from phone calls/emails to any action performed. Track incoming or outgoing payments, as well as create invoices! Have reports available such as Aging IN/OUT, Invoices, Client History, plus any customized report that you may need, all the while keeping it organized to each client. Additionally, an **Insurance Module** is available to track QuickQuotes by client and be able to instantaneously reproduce them by linking to your existing or customized QuickQuote. As well, this can interface with existing **TIFA** application or any other application form. [See how we compare with other CRM products.](#)
- **TIFA (Truck Insurance Form Automation)** Automates the Truck Insurance Form processing by transferring data from your source Quick Quote to any other Carrier Application, Broker Agreement/Legal Docs, Permits, or any other form. Best part is that we utilize your existing MS Office licensing and therefore there is no need to pay additional licensing fees. Additionally, TIFA is configured to be plug'n'play with our **CRM** application. [Watch a 2 minute PowerPoint presentation](#) of our product. [\(See brochure\)](#)
- **ExcelXport** Do you have a directory full of Excel documents that contain data you could simply gather without having to open each file(s)? or Excel invoices that you wish you could extract price, name, invoice#, etc information?  
ExcelXport is a data extraction tool that offers flexibility in the exporting of data from specific cells across multiple Excel files.
- **Invoice Automation for Blind/Shade Manufacturers** Helps manage the Invoicing, Order Form(s) and Label creation process into one easy application. Stop using multiple programs for each of those steps. No longer will you have to look at pricing tables in books, this application allows you to manage/update prices easily. Additional customization is available to make it tailored to your workflow. [\(See brochure\)](#)  
This program has helped clients save time dramatically. In one instance, a client saved up to 60% of the

front-desk personnel's time that was doing this job manually and/or with multiple programs. Additionally, they saved themselves the losses due to errors in part number/pricing lookups.

- **Workflow Automation** Custom development to help you turn the mundane and time consuming tasks into a reliable and efficient workflow.

- **Plugins/Converters** Tools to help integrate data to and from other off-the-shelf systems. These tools serve as "middle-ware" between systems and facilitate data transfer.

As there may not be a single off-the-shelf solution available, we as a consulting service and ***Your Technology Solutions Partner*** seek to bridge the gap between technology and ease of use.